

# Serving Alternatives in Luxembourg

# Overview

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# Why Luxembourg?

Luxembourg – second biggest hub for investment funds



> 2300  
RAIFs



> 8500  
ScSps

Luxembourg is a well-established and **reputable European hub for Alternative Investments players**. The country benefits from a **stable political, economic and fiscal environment and a predictable regulator** which is reassuring and vital for the international business community. **Therefore, top global asset managers, investing in all asset classes** (Private Equity, Real Estate, Private Debt, Infrastructure, Funds of Funds...) **already have funds domiciled in Luxembourg.**

These players are attracted by the **local ecosystem and the unique toolbox of regulated and unregulated vehicles**. **They are establishing themselves and their structure more and more in the Grand Duchy.** The country provides a multijurisdictional expertise, a multilingual and **multicultural workforce that are essential to operate accross Europe and beyond.**

In addition to providing dedicated services offerings to local Alternative Investments, BDO Luxembourg can provide / offer global solutions and a greater reach through its global network.



# BDO in Luxembourg – Advisers of the future

An agile partner in a complex and fast-changing environment

- ▶ We deliver **comprehensive value enhancement** at every stage of the investment lifecycle.
- ▶ We provide a **single point of contact** and an integrating set of advisory services encompassing:



integrated fund set up,



tax structuring,



regulatory consulting,



transactions services,



valuation expertise...

- ▶ Our **seamless approach** and focus on **high-quality service delivery** offer our clients the **peace of mind** they are looking for.
- ▶ From pre-deal strategy and transaction support to post-deal value creation and exit support, **we help fund managers achieve the greatest potential from their portfolio investments.**

**BDO's specialist teams in Luxembourg have a strong focus on the Alternatives industry:**



**An extensive scope of services**



**A tailored approach**



**A Multilingual staff**  
(EN, FR, DE, IT, LU etc)



**A wide range of ICT solutions and applications** (including our BDO Portal which is an effective platform to share documents and other work processes).



**We know how to work with our global network** (coordination / one team / 2.000 offices in over 160 countries and territories)



**A strong expertise with an international base of clients** with investments across all asset classes in Alternatives

# How we can help you

## Services Overview



### Tax services

Unique cross-border industry knowledge and technical expertise empowered by the international dimension of our network



### Fund Administration services

The right knowledge and experience to deliver high quality services and ensure your peace of mind



### Distribution and AM regulatory consulting

Conducting projects both on a global scale and in bespoke areas while keeping a holistic vision in mind



### Corporate finance

Supporting our clients in navigating through the complexity of a transaction



### Accounting & Corporate services

A seamless service offering that is the natural extension of your local organisation



### Advisory / Consulting services

Combining multidisciplinary competences to implement improvements or operational changes



### Audit services

Short decision-making processes and strong cooperation with our international network



Clickable

# How we can help you

Unique cross-border industry knowledge and technical expertise empowered by the international dimension of our network



## Tax services

- ▶ Assistance with tax planning for funds, including advice on selecting the best legal (or most appropriate) structure for the fund, its investment structure, and its carried interest vehicle
- ▶ Help structure efficient investments from start to finish and throughout your investment life
- ▶ Preparation of due diligence reports in order to confirm the tax attributes of a target
- ▶ Review/assessment of tax risks (e.g. ATAD I, ATAD II and ATAD III, Pillar 2 assessment, DAC 6 analysis,...)
- ▶ Assistance with setting up transfer pricing strategies for Funds, including advice with structuring the intercompany transactions and drafting the terms and conditions of agreements, in line with the arm's length principle
- ▶ Preparation of documentation files for the intercompany financing transactions and those related to the Fund management activity
- ▶ Preparation of transfer pricing risk assessments and support during audits or disputes

# How we can help you

The right knowledge and experience to deliver high quality services and ensure your peace of mind



## Fund administration services

- ▶ Fund Set-up and Fund structuring including operational advice to put in place the investment structure that meets your needs
- ▶ Central Administration Services
- ▶ Net Asset Value Calculation
- ▶ Transfer Agent
- ▶ Registrar

Our multilingual dedicated accounting and transfer agent teams has a wealth of expertise in:

- ▶ all typical investment structures (regulated and non-regulated),
- ▶ and all assets classes

# How we can help you

Conduct projects both on a global scale and in bespoke areas while keeping a holistic vision in mind.

- ▶ Managing all aspects of the cross-border registration process of UCITS and AIFs across the targeted jurisdictions (EU and non-EU countries) by building a strong relationship with the client and ensuring the overall monitoring service as well as the maintenance procedure of the Funds
- ▶ Assist you in creating a ManCo /AIFM or obtaining a license extension by drafting a regulatory application file, designing your target operational model and upscaling your internal processes
- ▶ Perform gap analysis considering regulatory requirements, offering CSSF onsite visit simulations and implementing the latest CSSF circulars for UCITS and AIFs
- ▶ Provide support in performing RFPs, reviewing existing frameworks or offering secondments from our team to support you in your day-to-day activities related to the oversight of delegates, the distribution process, the internal audit, the portfolio management, the compliance and risk management



**Distribution and  
AM regulatory consulting**



# How we can help you

Supporting our clients to navigate through the complexity of a transaction

- ▶ Assist in performing or reviewing valuations of alternative and illiquid assets
- ▶ Help to navigate through the complexity of a transaction performing buy side due diligences, sell side due diligences, vendor due diligences, vendor assistance services, and commercial diligences
- ▶ Assistance in selling alternative and illiquid investments as well as buying alternative and illiquid investments
- ▶ Assistance in developing robust and efficient business plans by building financial business models, reviewing financial business model and performing strategy impact analyses
- ▶ Support the development of start-ups and new initiatives drafting business plans, feasibility studies and facilitate the discussions with potential investors
- ▶ Sector focus on Real Estate, Infrastructures, Renewables, ESG and Impact investments, Fashion & Luxury
- ▶ Asset class focus on Alternative Investments



Corporate finance

# How we can help you

A seamless service offering to be the natural extension of your organization locally

- ▶ Fully comprehensive services ranging from assistance in the incorporation until the dissolution/liquidation of the entity and provision of the registered address (or business centre services), directorships, accounting, tax compliance, company secretarial and administrative assistance
- ▶ Provide support with IFRS and consolidation from our team of experts
- ▶ Attend to your reporting and filing and non filing requirements
- ▶ Provide assistance in the full liquidation process including the mandate of liquidator, corporate legal aspects, taxation, coordination with existing service providers and regulatory entities



**Accounting  
& Corporate services**

Our multi-lingual teams will ensure optimal communication via your preferred BDO points of contact in Luxembourg and facilitate cross-border services with our other offices abroad.

# How we can help you

Combining multidisciplinary competences to implement improvement or operational changes

- ▶ Support in the regulatory compliance process: help design the framework, documentation (policies, procedures..), organization, help select and implement tools, train people, prepare for CSSF/ AED OSI... (in AML, sustainable finance, FATCA/ CRS, market abuse, service providers oversight...)
- ▶ Assistance in the management of projects, transformation, outsourcing and operational efficiency
- ▶ Preparation of Financial Statements and regulatory reporting;
- ▶ Risk Management services:
  - Risk Management internal tools development or external tools selection;
  - Risk Management framework, organisation, documentation (policies and procedures...) review and improvement.



Advisory / Consulting services

# How we can help you

Short decision-making processes and strong cooperation with our international network

- ▶ Issue audit opinions on the financial statements to the attention of the investors and management
- ▶ Other services encompass review engagements of interim financial information, agreed-upon procedures, review engagements in relation with interim dividends distribution, contribution in kind, mergers, liquidation...

Our multilingual dedicated audit alternative investments team has a wealth of expertise in the audit of:

- ▶ all typical investment structures (regulated and non-regulated),
- ▶ assets classes



**Audit services**

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